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The Handbook Of Logistics Contracts

The Handbook of Logistics Contracts: A Practical Guide to a Growing Field 1st ed. 2006 Edition by J. Jané (Author), A. de Ochoa (Author), Alfonso de Ochoa (Author) & 0 more 4.0 out of 5 stars 1 rating

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Download Logistics Services Contract sample in Word format. Fill in the blanks and choose the terms of this international agreement that best suit your needs. This Contract regulates relations between the companies that provide these services and their clients, manufacturers and distributors of products.

Logistics Services Contract - Globalnegotiator

The courts generally weigh in favor of this at-will standard; another reason to be careful of creating an employment contract via the handbook. 7. Media Relations. Because media relations are a relatively new, and still gray, area, they are regularly litigated.

The third-party logistics industry is a growing field. This is the first practical handbook to support managers in the creation and negotiation of logistics contracts from the legal and economic perspective. The book provides the general framework and an extensive analysis of the content, structure and best practices of logistics contracts.

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For any business involved in today's supply chains, logistics services are critical. Companies have to decide whether to retain their own logistics operations or place their trust in third-party suppliers. This potential move away from the traditional approach of managing these processes internally can lead to improved service and reduced cost although this isn't always the case. The Logistics Outsourcing Handbook provides step by step guidance on the process of logistics outsourcing and explains how to apply this information for commercial success. Vital advice is given on benchmarking existing operations, how to shortlist companies, produce a request for a proposal, choose the optimum supplier and implement and manage the contract. The Logistics Outsourcing Handbook analyses outsourcing from both an industry wide perspective, while also drilling down into specific individual considerations. The book provides valuable guidance in terms of contractual relationships, cost models and the integration of information technology systems. By analysing current statistics and surveys, looking into factors behind why contracts are awarded and terminated important insights can be acquired. This book contains tools, models, online resources and case studies on the outsourced relationships of companies including Intel KFC and BA to further develop the reader's knowledge which makes this book an informative and essential resource.

Designed for students, young managers and seasoned practitioners alike, this handbook explains the nuts and bolts of the modern logistics and distribution world in plain language. Illustrated throughout, this second edition includes new chapters on areas previously not covered, such as: intermodal transport; benchmarking; environmental matters; and vehicle and depot security.

What Will This Book Do for You? This book provides a survival manual for anyone involved in the crafting, structuring, negotiating,

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supporting or managing contracts involving commercial transactions of goods, services or both. It blends the practical with general legal principles and highlights best practices for supply chain professionals and anyone else involved, directly or indirectly, with the generation or management of contracts from cradle-to-grave. Even commercially wise and sophisticated organizations can be untrained and unaware of certain gaps and traps in the management of their contracts. This book addresses those pitfalls and provides lessons learned and guidance that are not typically taught at the college or even graduate school level. Experience can be hard and expensive to come by and this book provides a concentrated dose of experience that immediately raises the reader's level of sophistication and awareness for gaps and traps while providing practical solutions to pitfalls that can haunt any organization. Left unchecked, these pitfalls can lead to dysfunction and confusion; both of which can be an expensive proposition in today's competitive and uncertain economic environment.

Who Should Use this Book? Supply Chain Management Professionals, Risk Managers, Insurance Experts, Project Managers, Purchasing Agents, Contract Administrators, Executives and any business or technical professionals who are involved with developing, managing or implementing projects, purchases or any complex transaction or procurement where cost, schedule and scope certainty are important.

What Does This Book Cover? This book covers how the relationship of the parties affects commercial transactions and addresses the importance of upholding the integrity of the process and the contract by understanding key supply chain best practices. The book focuses on contracting strategies and approaches including how to structure requests for proposals and instructions to bidders as well as key considerations in pricing and pricing adjustments, risk management tools and techniques, the importance of defining the deliverables and outcomes, negotiation strategies and techniques, negotiating warranties and remedies, applying leadership and influencing skills to the process, how to implement sound change management as well as capturing and applying past lessons learned. In addition, special attention is given to the importance of sound "kick off" and "close out", including termination for cause or convenience techniques and other best practices.

An essential guide to outsourcing logistics services, offering step-by-step guidelines to successful implementation and invaluable toolkits and frameworks

Logistics, Shipping and Supply Chain Management is an emerging subject of importance in an emerging country like India and similar economies. Since India is at the cusp of being a developed nation and subjects like Logistics are still at the infancy stage, lot of Universities and Institutes in India have started including these subjects at the Bachelors, Masters and diploma levels of Business Administration, Management Science, Commerce and Export & Import related subjects and this book will have, I hope, tremendous interests among the practitioners, young students and the academia not only for the global community but Indian sub-continent and South East Asia specifically. Since now, after more than 30 years of professional life, I am a visiting faculty member of various Universities and Institutes, I felt that there is dearth of proper books in this field, and I felt it as my humble duty to share whatever limited knowledge with the young students who were never exposed to subjects like Shipping, Logistics, Supply Chain Management, Commerce, Export Import Trade and their operational and legal aspects. If this book also assist the faculty members even in a limited way, then my humble efforts are fulfilled. Although there are lot of people worldwide who has guided and helped me during my career in India and abroad, to name them is a huge task. But I can ' t forget the help and guidance given to me during my professional life in Germany by Mr. Herbert Poetschke, Hapag Lloyd

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AG, Hamburg, Mr. Christian Conen, VLA-Vereinigte Linen Agenturen GmbH, Bremen and specially my well wishers in India Mr. K.C. Raman, former Director of Forbes Gokak, and Mr. Shantanu Bhatkamkar, Chairman of the ATC Logistics Group, Mumbai. But it was the persuasion from one of my cousins and a friend, Mr. Sam G. Nilamel of Nilamel Exports, an industrialist in Kerala and Kuwait, who always prompted me to write a book. Though in I have commenced this hilarious exercise of bringing out this comprehensive handbook on Logistics and Shipping couple of years back, it was a tremendous task to write, re-write, revise and edit this volume. After the main script is finalized, it is my daughter Aatira Benn John who helped me in formatting and designing this book in its present form and I am thankful to her. Comments and suggestions from readers are welcome to improve future editions and your suggestions may be sent to my email: logisticsterms@gmail.com

The role of a contracting professional begins well before the award of a contract and doesn't end until the benefits of the acquisition have been realised, long after the deliverables arrive in a box on a loading dock. Global Contract Logistics tackles the growing complexity of contracting in a technologically accelerating world. The author looks at the common errors and the ten phases of a successful acquisition. Global Contract Logistics examines what it takes to be an intelligent client, one who employs contracting or procurement professionals to obtain goods and services on their behalf. It debunks many commonly held myths involving contracting, procurement and acquisition and outlines ten vital steps towards success for intelligent clients and their supporting acquisition professionals. The text is supported by case studies of projects that the author Steve Morgan has led, during his time with the Ministry of Defence and BAA. Online supporting resources include contract templates for procurement and acquisition projects.

This book is focused on the impact of ocean transport logistics on global supply chains. It is the first book solely dedicated to the topic, linking the interaction of parties along this chain, including shippers, terminal operators and line carriers. While ocean container transport logistics has been greatly studied, there are many important issues that have yet to receive the attention they deserve. The editors and contributing authors of Ocean Container Transport Logistics: Making Global Supply Chain Effective seek to address these topics and shed new light on the subject. The book is divided into three parts. Part I examines the innovation, trends, competition and business model of container terminal operations. In Part II, the book looks at how tactical and operational management is used in shipping liners. The chapters cover topics such as empty container repositioning, slow steaming, routing, network design and disruption management. Finally Part III explores at shippers and global supply chain management, with chapters on transportation service procurement, hinterland transportation, green corridors, as well as competition and co-operation in maritime logistics operations. The eighteen chapters of the book all highlight the immediate effect of ocean transport logistics on global supply chain.

Practical, easy-to-implement advice on the most successful logistics management techniques being used today--from selecting the best carriers, setting logistics performance goals, and planning logistics strategies, to streamlining shipping and receiving and slashing logistics costs, and negotiating and managing third party logistics service providers.

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