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NLP, or neuro-linguistic programming, is a school of psychological techniques that effectively communicates with the listener's subconscious or unconscious mind. In modern-day terms, brain-hack. The end result is that you can communicate / argue / negotiate / persuade people (or yourself) much more effectively.

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Neuro-linguistic programming (NLP) is a pseudoscientific approach to communication, personal development, and psychotherapy created by Richard Bandler and John Grinder in California, United States, in the 1970s. NLP's creators claim there is a connection between neurological processes (neuro-), language (linguistic) and behavioral patterns learned through experience (programming), and that these can be changed to achieve specific goals in life.

~~Neuro-linguistic programming - Wikipedia~~

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NLP: Neuro-Linguistic Programming: Techniques for Your Best Self: Hack Your Mind for Healthier Relationships, More Self-Confidence, Better Communication, and Finding Clarity in Your Vision. By: Avery Wright. Narrated by: Michael W. Rahhal. Length: 3 hrs and 16 mins.

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