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10 Life Lessons From 14,000 Cold Calls. John Joseph Wong. Follow. May 17, 2018 · 9 min read. Image Source. I spent the last year cold calling every state in America.

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Reasonable people could pick different lessons to draw from the Cold War, and they could interpret the underlying history—or the policy implication—in different ways. But that does not make the quest to identify and utilize historical lessons fruitless, for it is precisely this process of debate and argument that helps us sharpen our knowledge of the past and the insights it offers.

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