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Welcome to Ignite! Find all the student materials you need for Ignite: Power Session manuals and Missions, videos, toolkits and more. (Note: Videos that students watch during the Mission days are linked in the Mission downloads.) Ignite Schedule: (Check with your market center)

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Ignite skills to spark a great career Power Session 3:
Open Houses Put Yourself in the Path of Opportunity
Julie Fantechi

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Learning from the best in each local market is not only the KW culture in action.

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aily 1 0/4 A ctivities 9 Track Y our M ilestones 10
Construction o f S cripts 11 Tools from Ignite Power
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~~TOOLKIT – KWWVC Office Information~~

The Keller Williams Ignite Course Real Estate Agent.
Vice Golf Balls IGolfReviews. Women S Council Of
REALTORS® District 6 Amp 13 Conference. New
Hope Homes For Sale Bucks County Real Estate View.
KW METROPOLITAN FAMILY Home. Top Ten
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Ignite Power Session 6: Prepare to Work with Buyers –

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Research To be the expert, professional real estate

agent that your buyers can rely on, have local market

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In 2005, Mo assumed her current role as vice chairman of the board of Keller Williams Realty. After decades of success, which earned her innumerable professional accolades and awards, Mo is focused on the future. She continues to nurture the Keller Williams culture through training, coaching and consulting with Keller Williams associates and leaders. Her most recent and exciting endeavor has been writing this book: A Joy-filled Life,

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which she is currently touring North America and speaking about. In 2014, she also launched MoAnderson.com. Through this online mentorship platform, Mo shares life-changing principles to a rapidly growing community of members. In every way, Mo is committed to leaving a legacy: the higher purpose of business is to give, care and share.

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authors. Their latest book, SHIFT, is perfect for all real estate professionals. It captures the very essence of a shifting housing market and what Realtors need to do to thrive therein. SHIFT will help you alter your focus and your actions to ensure that you get your head back in the game and increase your market share, irrespective of strong or weak market conditions. It's a great book – read it today." --Stefan Swanepoel, author of Swanepoel TRENDS Report, 2006-2009 "Need help weathering the storm in today's real estate market? If so, reach for Gary Keller's new book, Shift-- it's the lifesaver you need today to thrive tomorrow. Shift is rich in easy-to-understand strategies, charts, and illustrations that show you exactly what you need to do

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to thrive in today's very challenging and 'shifted' real estate market." --Bernice Ross, Inman News The Millionaire Real Estate Series More than 1,000,000 copies sold! SHIFTS happen... Markets shift, and you can too. Sometimes you'll shift in response to a falling market, and other times you'll shift to take your business to the next level. Both can transform your business and your life. You can change your thinking, your focus, your actions, and, ultimately, your results to get back in the game and ahead of the competition. The tactics that jump-start your business in tough times will power it forward in good times. No matter the market-shift! SHIFT explores twelve proven strategies for achieving success in any real estate

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